

Job Title Senior Product Manager

Reports To Director of Product Management

Department/Division Technology

ContractPodAi® is one of the fastest-growing legal technology start-up businesses in the world. Our proprietary software product brings substantial efficiencies to the legal function of major and international businesses across all sectors. Our customers comprise global brands from all industries and in every continent. We are seeking a Senior Product Manager to join our team!

Purpose of the Role:

Senior Product Manager is an integral member of the ContractPodAi technology team. The Senior Product Manager will be responsible for developing and owning products and features; conducting market research; generating product requirements; determining specifications, coordinating communication between engineering and business, and time-integrated plans for product introduction.

| Key Responsibilities |
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| Develop and maintain a comprehensive knowledge of the legal, Contract Lifecycle Management (CLM) market, and customer use cases to guide strategic product decisions |
| Determines customers' needs and desires by engaging with business partners and understanding where the market is headed |
| Analyze proposed products, features, and bring new product proposals that create competitive advantage. |
| Manage new product changes and enhancements by assessing the requirements and formulating the product/ feature |
| Manage prioritizing new features, and product enhancements in each development sprint |
| Formulate new products, determine the scope, product success factors, and KPIs, and create product requirements and wireframes |
| Work with the project management, development team members, and third-party partners to execute the plan |

Coordinate communication between Engineering and Business teams regarding the current project and new requests

Prepare product/feature marketing communications

Collaborate closely with sales and marketing to develop and deliver sales training, sales collateral, product collateral, and other product assets

Represent the voice of the product and customer in the engineering team

Hands-on - this is a new role, and the person coming in is expected to be very hands-on

Requirements

7+ years of experience in product management role

Strong collaboration and interpersonal skills to work closely with various teams throughout the organization

Problem solving/analysis and strategic thinking.

An Innovator and specialist in lean product development strategy

Must be able to travel both domestically and internationally to India and regularly to customer, industry, and partner gatherings and event

Experience in Legal tech experience, SaaS and AI environment a plus

To Apply:

Forward CV to Careers@ContractPodAi.com

Include "Senior Product Manager" in the subject line.